

Award-winning provider of Al-powered learning solutions based in Abu Dhabi

integrating technology, data analytics, and education to redefine teaching and learning experiences across K-12 education

IPO Highlights

Listing Exchange

Abu Dhabi Securities Exchange (ADX)

Retail Investor Subscription Period

28 May - 4 June 2024

20% of Issued

Share Capital

Share Offering

6 June 2024

Final Pricing Announcement

Listing Type 100% Secondary

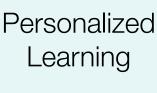
Offering

12 June 2024

Expected Listing Date

Understanding Our Business







Content



Immediate Feedback



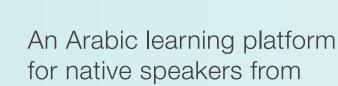


Scalable and Integrated AI and Technology-Powered **Education Product and Service Offerings**



The award-winning and fully comprehensive digital

learning solution for Grades 5-12 in the MENA region. Supports nine core curriculum subjects with proven efficacy

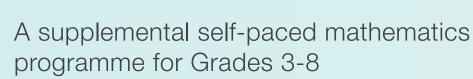


Abjadiyat

Kindergarten to Grade 4 that contains a series of interactive lessons and practice



non-native speakers learn Arabic and helps students pass their grade-level examinations in Arabic



(1) Alef Pathways

A unique and customised platform providing educators with self-paced learning opportunities, toolkits, and tailored resources that support

(Alef Academy

users to maximise learning outcomes

Our Competitive Strengths

solutions and digital education resources provider for governments, schools, educators and students in the UAE and other markets

personalised learning

Award-winning

Al-powered and

Operates in markets with significant growth

potential for EdTech,

across the MENA region

supported by increasing government

and NGO investment in education,

particularly in emerging markets

educational institutions **Extensive experienced** seasoned

management team

In-house research

performance have

governments and

capabilities and proven

ability to enhance student

cemented our reputation

as a trusted partner for

and the ability to unlock our next phase of growth

with a proven track record

enabling us to pursue growth initiatives and deliver value to shareholders

Consistently strong financial

long-term contracts provide

stability and predictability,

performance, high margins, and

Committed to building a responsible and sustainable education ecosystem characterised by social inclusion and ethical governance

Focus on both organic and inorganic growth strategies

our offering, and capitalise on global

scalable platform

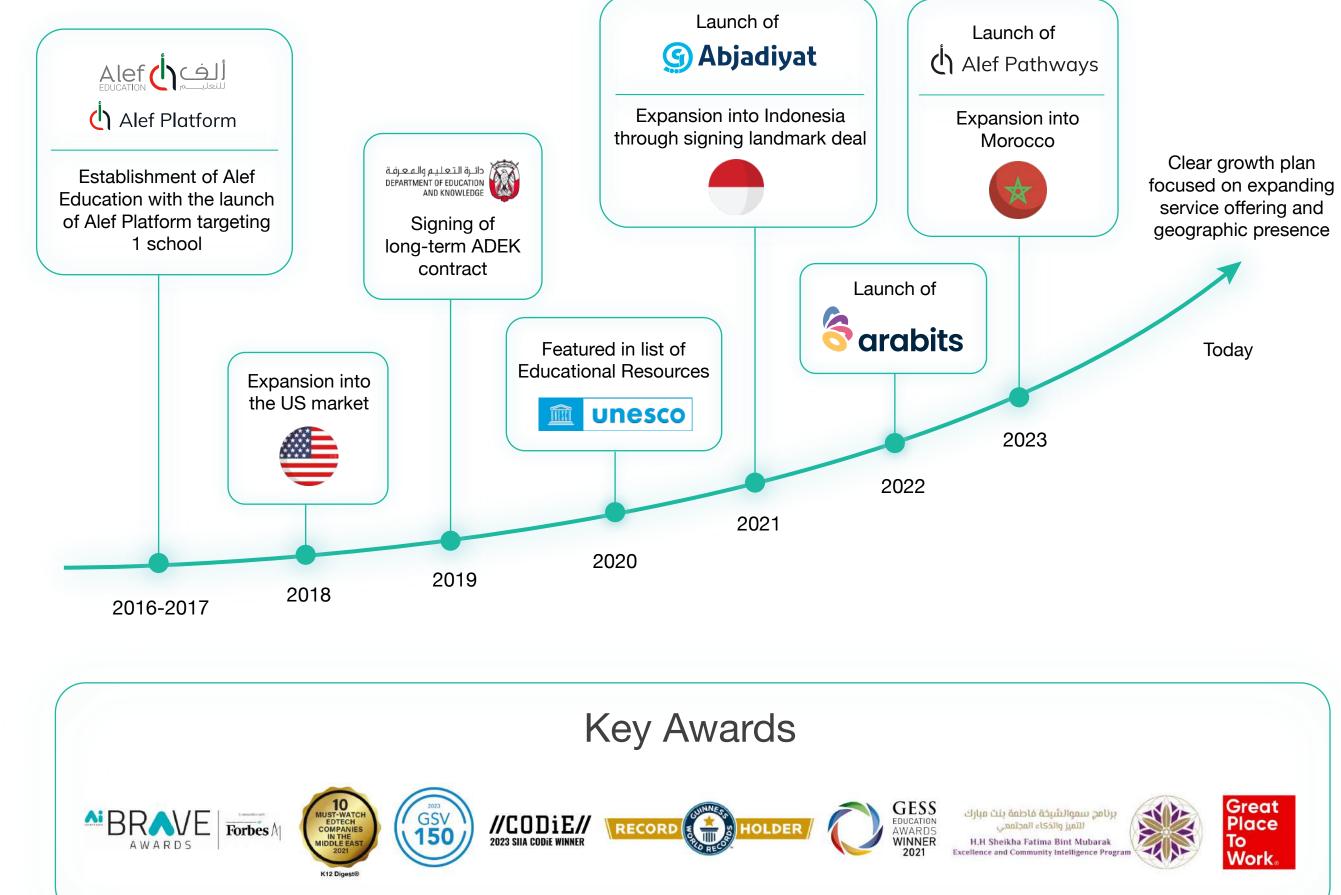
to expand our market presence, diversify

B2G and B2B opportunities through our

Building Solid Foundation Embarking on New Expansion Phase Rapid Growth Phase

Proven and Successful Track Record

of Growth and Expansion



Number of Registered Schools Number of Registered Students

the education landscape

63,172 26,130 200 +194

62

Deeply embedded in

platforms and digital content

through the delivery of

personalised learning

Share of Abu Dhabi Public School Market

907,124

6,522

Registered Schools

~7,000

440,481

2,779

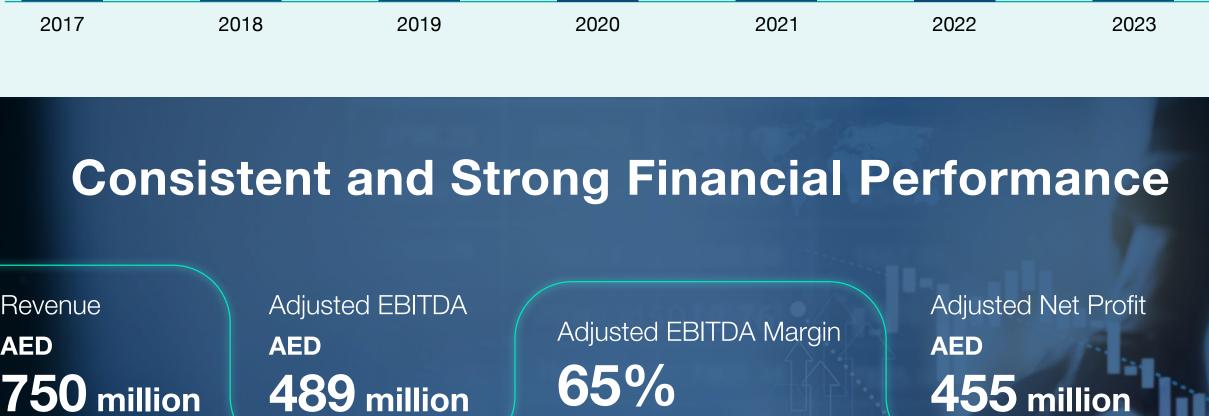
100%

1,100,379

6,730

Registered Students

~1.1 million



241,796

587

Operating Free Cash Flow Profit Margin **AED** 93% minimum fee ADEK contract 61% 480 million (with seven years remaining)



وزارة التربية والتعلي MINISTRY OF EDUCATION

UAE Ministry

of Education





دائـرة التعليـم والمعـرفـة DEPARTMENT OF EDUCATION AND KNOWLEDGE

Abu Dhabi Department of

Knowledge and Education

Ministry of Religious Affairs of Indonesia

Moroccan Ministry of **National Education**

Revenue AED 750 million

As of FY 2023

Cash Conversion Adjusted Net