Award-winning provider of Al-powered learning solutions

based in Abu Dhabi

integrating technology, data analytics, and education to redefine teaching and learning experiences across K-12 education

IPO Highlights

Listing Exchange

Abu Dhabi Securities Exchange (ADX)

Retail Investor Subscription Period)

28 May - 4 June 2024

Share Offering

20% of Issued **Share Capital**

Final Pricing Announcement 6 June 2024

Listing Type

100% Secondary Offering

Expected Listing Date On or around 12 June 2024

Understanding Our Business





Learning



Content



Feedback



Data



Curriculum

Scalable and Integrated AI and Technology-Powered **Education Product and Service Offerings**



(Alef Platform

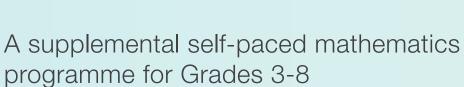
The award-winning and fully comprehensive digital learning solution for Grades 5-12 in the MENA region



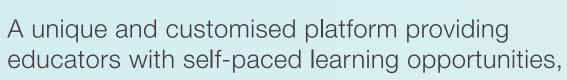
for native speakers from Kindergarten to Grade 4 that contains a series of interactive lessons and practice



non-native speakers learn Arabic and helps students pass their grade-level examinations in Arabic



(Alef Pathways



(1) Alef Academy

toolkits, and tailored resources that support users to maximise learning outcomes

In-house research

ability to enhance

have cemented our

capabilities and proven

student performance

Our Competitive Strengths

solutions and digital education resources provider for governments, schools, educators and students in the UAE and other markets

Award-winning Al-powered

and personalised learning

Operates in markets

with significant growth potential for EdTech, supported by increasing government and NGO investment in education,

particularly in emerging markets

across the MENA region

Building Solid Foundation

reputation as a trusted partner for governments and educational institutions **Extensive experienced**

management team with a proven track record and the ability to unlock our next phase of growth

of Growth and Expansion

Rapid Growth Phase

seasoned

provide stability and predictability, enabling us to pursue growth initiatives

Consistently strong

financial performance,

and deliver value to shareholders Committed to building a responsible

high margins, and long-term contracts

ethical governance Focus on both organic and inorganic growth strategies

to expand our market presence, diversify

B2G and B2B opportunities through our

Embarking on New Expansion Phase

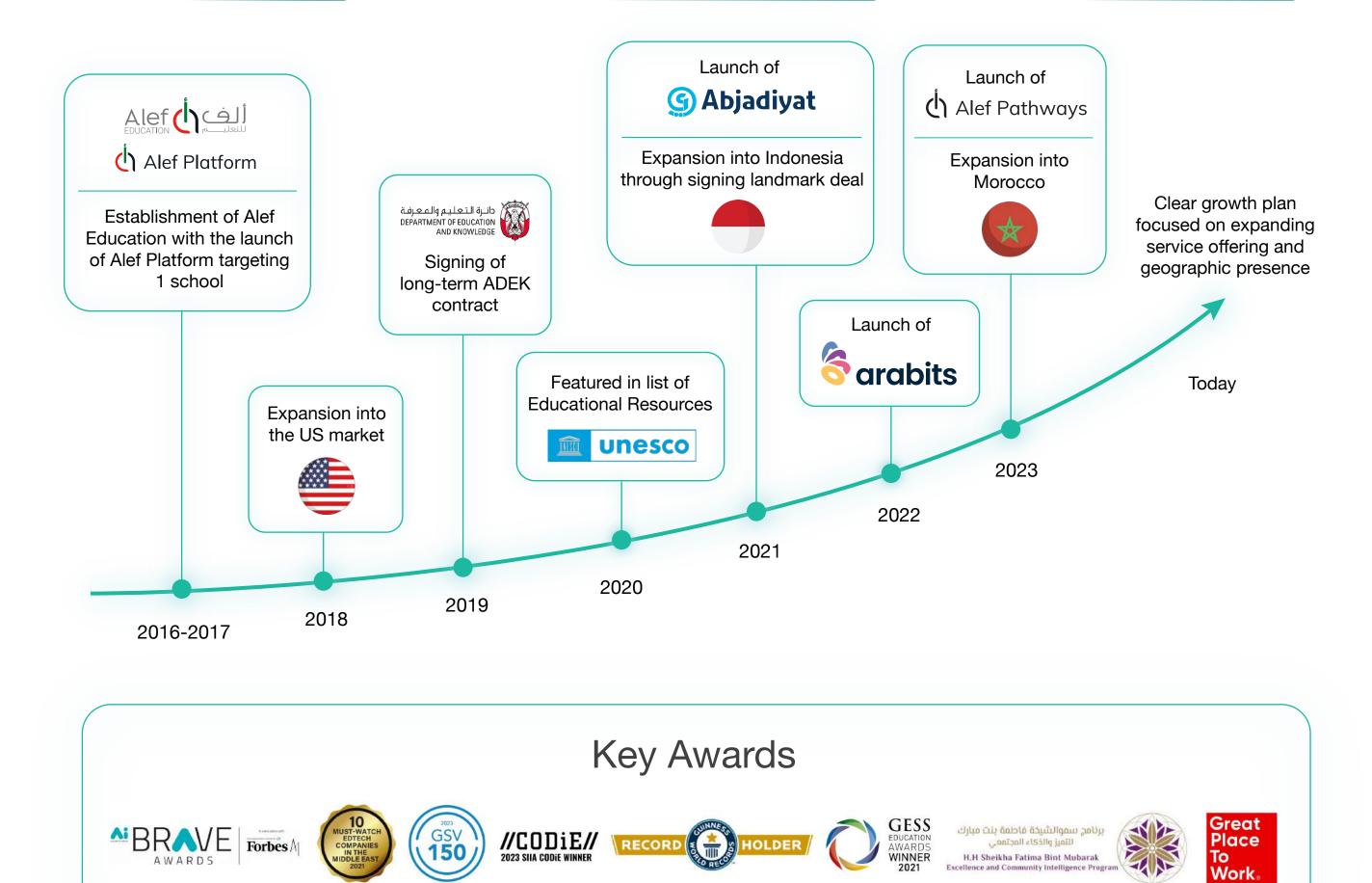
our offering, and capitalise on global

and sustainable education ecosystem

characterised by social inclusion and

Proven and Successful Track Record

scalable platform



Number of Registered Schools Number of Registered Students

the education landscape

63,172 26,130

platforms and digital content

Deeply embedded in

through the delivery of

personalised learning

907,124

440,481

Registered Schools

~7,000

100%

1,100,379

6,730

Share of Abu Dhabi Public School Market

6,522

Registered Students

~1.1 million



AED

241,796

As of FY 2023

Cash Conversion

93%



MINISTRY OF EDUCATION

UAE Ministry

of Education

Adjusted Net

Profit Margin

61%

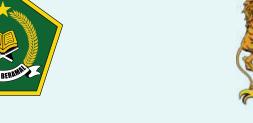


Operating Free Cash Flow

480 million

Partner of Choice to a Growing

and Strategic Customer Base





12-year long-term

minimum fee ADEK contract

(with seven years remaining)

Ministry of Religious Affairs of Indonesia

AND KNOWLEDGE

Moroccan Ministry of **National Education**

clئـرة التعليـم والمعرفـة DEPARTMENT OF EDUCATION

Abu Dhabi Department of

Knowledge and Education